

## Message Text

CONFIDENTIAL

PAGE 01 STATE 021403 POSS DUPE  
ORIGIN MCE-00

INFO OCT-01 ACDA-12 ISO-00 PM-05 NEA-10 TRSE-00 AID-05  
IGA-02 EB-08 /043 R

DRAFTED BY PM/MC:WBROBINSON:SAG  
APPROVED BY PM/MC - WILLIAM B. ROBINSON  
NEA/RA - MR. NAAS (SUBS)  
ACDA - MR. PAJAK (SUBS)  
PM/SAS - MR. KEENE (SUBS)

-----037026 271409Z /43

R 261958Z JAN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY TEHRAN

C O N F I D E N T I A L STATE 021403

E.O. 11652: GDS

TAGS: MILI

SUBJECT:

REFERENCE: TEHERAN 0834

1. PM/MC REPRESENTATIVES MET MORNING JANUARY 25 WITH WARREN ROCKWELL, WASHINGTON REP OF BELL-TEXTRON, TO DISCUSS MATTER RAISED REFTEL. ATKINS WILL ARRIVE AND DEPART WASHINGTON AFTERNOON JANUARY 25 AND ROCKWELL WILL MEET HIM AND REQUEST THAT HE PROVIDE LETTER TO PM/MC OUTLINING (1) SUBSTANCE HIS CONVERSATION WITH SHAH AS REGARDS COBRA IMPROVEMENT/REPLACEMENT, (2) SUBSTANCE ANY EARLIER DISCUSSION THIS SUBJECT WITH IRANIAN OFFICIALS, (3) NEXT STEPS BELL HAS IN MIND, SPECIFICALLY WITH RESPECT TO MC LICENSING (ADVISORY OPINIONS, ETC), (4) WHETHER BELL INTENDS "PRODUCT IMPROVEMENT" IN IRAN OR AT FORTH WORTH OR PROVISION OF REPLACEMENT AIRCRAFT.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 021403 POSS DUPE

2. ANTICIPATE ATKINS WILL REQUEST APPOINTMENT AT EARLY DATE TO PERSONALLY DELIVER AND DISCUSS REQUESTED RESPONSE FOLLOWING FDG WHICH WE WILL BE IN BETTER POSITION TO RESPOND TO QUESTIONS RAISED PARA 8 REFTEL. IN INTERIM, NOTE THAT BELL EARLIER GAVE PM/MC WRITTEN NOTICE THAT DISCUSSIONS WITH GOI ON MODIFICATION OF 110 AH-1J HELI-

COPTERS TO TOW CONFIGURATION HAD BEGUN PRIOR SEPTEMBER 1, 1977. ROCKWELL STATED THIS NOTIFICATION WAS LACKING IN SPECIFICS AND SHOULD HAVE INCLUDED REFERENCE TO MODIFICATIONS DESIGNED TO GIVE IMPROVED PERFORMANCE. ROCKWELL INFORMED BY PM/MC THAT ADVISORY OPINION REQUIRED IF BELL ENVISAGES SALE OF AH-1T, WHICH WOULD HAVE TO BE UNDER FMS. ALSO WE NOT PREPARED OFFER ANY JUDGMENT AS TO WHETHER OR NOT A MODIFIED AH01T WOULD BE ELIGIBLE FOR EXPORT UNDER PRESIDENTIAL POLICY UNTIL EXTENT OF PROPOSED MODIFICATIONS KNOWN AND JUDGED. VANCE

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INTERGOVERNMENTAL COOPERATION, MILITARY PLANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE021403  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** WBROBINSON:SAG  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780040-1132  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780118/aaaaapbd.tel  
**Line Count:** 73  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 073309e0-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN MCE  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 25 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3706807  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR ARMS SALES  
**TAGS:** MILI, US, JA  
**To:** TEHRAN  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/073309e0-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014